## BUSINESS MANAGEMENT

## Teacher References

## BUSINESS MANAGEMENT ASSESSMENT

Section One: Circle the answer or answers that best apply to the question.

1. Which of the following are business expenses?
a. personal care
c. revenue
b. advertising
d. supplies
2. A new business is likely to need what bank services?
a. balance
c. Ioan
b. salary
d. checking account
3. Products that are "hot items" often will:
a. remain constant
c. supply less
b. be priced higher
d. be worth less
4. The revenue left over after paying business costs is called:
a. profit
c. inventory
b. gross balance
d. loss

Section Two: True or false?
5. Charging more for an item guarantees a higher profit. T F
6. A quality business follows a model of best practices. T F
7. Good advertising only tells people what they want to hear about a product. T F
8. Net pay is the amount of money a worker receives from an employer. T F

## Section Three: Fill in the blanks

9. The money a business collects from sales is called $\qquad$ .
10. Selling price is the amount of money a buyer pays and a seller for a good or service.
11. To make a profit, a business's revenue has to be $\qquad$ than its costs.
12. The goods that a business has in stock to sell are called $\qquad$ .
